



Sales & Support Generalist-Firewheel Town Center

Contact: L BRANDS

Email: l_brands@countyjobs.careers
https://al-wilcox.countybuyselltrade.com/jobs/sales-support-generalist-firewheel-town-center_garland_85923

Address: 26226 Industrial Blvd, Garland
Price: Check with seller

Details
Apply
Description
The Sales and Support Generalist drives sales growth by flexing into multiple areas of the store including selling, cashiering, processing, replenishing, setting floorsets and/or cleaning. Serving the customer is always top priority regardless of work area. The Sales and Support Generalist will likely spend the majority of their time in two of these skill areas and will have the opportunity to learn other skills as needed.
Key Responsibilities:When assigned to the sales floor:

Drives store sales and growth by personally selling to customers
Proactively engages with customers, reads cues and responds effectively
Provides customers with the perfect bra fit by asking effective questions
Converting returns, offers and other promotions into larger salesWhen assigned to the cash wrap:

Delivers a friendly and efficient cash wrap experience, processing customer transactions accurately and efficiently at the Point of Sale
Reinforces customer buying decisions at checkout and encourages purchase of additional items
Recovers cash wrap selling zone and "go-backs"
Builds customer loyalty by opening Victoria's Secret Angel Cards (US only) and through customer email and phone capture
When assigned to processing and replenishment:
Processes merchandise to be floor ready and maintains back room and under stock to brand standards
Replenishes merchandise to brand standards to ensure product is placed on the sales floor and available for purchase

Assists with other projects as needed including backdrops, re-tickets and the mark out of stock process
When assigned to floorset and



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